



BELA VISTA

PROPERTY SERVICES

New Release

Macau, 18th October 2013

Bela Vista Property Services Limited formally launches property management services in Macau

Macau, 18th October 2013 – Bela Vista Property Services Limited today announces the official launch of its property management service in Macau.

Established in 2011, Bela Vista is a specialist provider of professional real estate services with a primary focus on Macau and Southern China.

With a focus on quality services tailored to individual client's needs, Bela Vista's vision is to be Macau's foremost property services company with a focus on property and facilities management, tenancy management and leasing.

Bela Vista's dynamic, internationally experienced in-house team and strong network of service providers enables it to provide its clients with a full scope of services to achieve their business goals.

Karen Lau, Head of Bela Vista, said: "Bela Vista aims to fill a market gap in Macau for professional property management services, created by the rapid growth of the local property market. We differentiate ourselves through the quality of our team, breadth of services and a highly tailored approach towards each of our clients."

Bela Vista's current portfolio ranges from luxury residential to logistics assets across Macau and Zhuhai.

Its cornerstone client is *The Waterside*, a prime residential tower comprising 59 luxury rental apartments at One Central Residences, one of Macau's most exclusive addresses. Bela Vista provided a full suite of services – from fit-out and enhancement works during the pre-leasing stage, easing and tenant management services, to value creation and asset awareness through regional marketing and PR campaigns. *The Waterside* now has a stable occupancy rate above 85% with rental growth of 15% year-on-year.

Bela Vista's other clients include:

- *The Fountainside*, a low-density niche residential development in Macau's prestigious Penha Hill district;
- *APAC Logistics Centre & Cove Residence*, a warehousing and logistics centre and entry-level residential development located in Zhuhai, China;
- *Senado Square*, an upcoming 70,000 sq ft retail development in the heart of Macau's World Heritage district;
- *The Green House*, a luxury private home in the exclusive Penha Hill district.



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The Waterside



The Fountainside

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About Bela Vista Property Services Limited

Established in 2011, Bela Vista Property Services Limited is a specialist provider of professional real estate services with a primary focus on Macau and Southern China.

Bela Vista provides a range of services in the areas of:

- Property and Facilities Management;
- Tenancy Management;
- Leasing;
- Human Resources, Administrative and Accounting;
- Project Advisory and Consultancy;
- Marketing; and
- Project and Construction Management.

Bela Vista is an associate company of Sniper Capital, an independent property investment manager with a portfolio currently valued at over US\$500 million, backed by nearly a decade of experience in property investment, development and asset management.

www.belavistapropertyservices.com

For more information, please contact:

Karen Lau/Tracy Kong

Tel: +853 2888 8822

Email: info@belavistapropertyservices.com